

Welcome to Hughes-Calihan Konica Minolta, Inc.!

After several months of transition and planning, we are pleased to announce that Konica Minolta Business Solutions and Hughes-Calihan will be fully integrated as one company in the Southwest beginning June 9, 2008. You may recall that Konica Minolta Business Solutions U.S.A., Inc. acquired Hughes-Calihan last November. The decision was made to bring the Hughes-Calihan name into this new business due to Hughes-Calihan's strong brand equity in this region as a trusted and respected company for nearly 90 years.

All locations will remain open and we will have even more offices to serve you in Phoenix, Tucson, Yuma, Lake Havasu, Prescott, Flagstaff, Pinetop/Lakeside, Las Vegas and Reno. This expanded network means that you may be able to receive service from an even more convenient location. Whenever you need service or supplies, please call the Hughes-Calihan Konica Minolta service line at 1-800-352-3080 and we will ensure a timely response.

This name change will also mean that your invoices will look different and that beginning June 9, you will remit payment to the corporate office in Phoenix at:

Hughes-Calihan Konica Minolta, Inc.
attn: Accounts Receivable
P.O. Box 10322
Phoenix, AZ 85064

Please ensure that your accounts payable department makes the appropriate changes to your system.

We realize this represents a change for you and we will strive to do everything possible to ensure this transition occurs as smoothly as possible. The familiar faces and voices you have come to know are still here and are even better positioned to serve and support you with the highest standards in the digital copier industry. Should you have additional questions not addressed here, please don't hesitate to contact us at 1-800-352-3040.

Sincerely,
Hughes-Calihan Konica Minolta, Inc.



Peter Calihan
President
Hughes-Calihan Konica Minolta, Inc.



Jun Haraguchi
President
Konica Minolta Business Solutions